

## SPECIAL PURCHASES

The following is a special purchase to be made pursuant to Indiana Code §5-22-10 *et. seq.*

Description of item or items to be purchased and explanation of why special purchasing method shall be used:

Taser X7 (21 units)

The TASER brand “Electronic Conductive Weapon” (ECW) is the industry standard for this technology and the current provider of ECW for the Zionsville Police Department. The current model issued to most ZPD officers is the TASER X26, which technology is approximately 15 years old. Our use of force instructor has done great research and determined the TASER X7 is the best replacement, both financially and for officer/citizen safety. The options and technology found in the X7 are only found in the TASER brand. We found that only one source provided the particular product that will meet our reasonable requirements, so this qualifies as a special purchase under Indiana Code 5-22-10-8. Therefore, there was not a need to formally solicit additional bids or proposals.

Contractor selected:

TASER Axon \_\_\_\_\_

Applicable statutory section for special purchasing method:

IC §5-22-10-4: Emergency conditions; purchases by Counter-Terrorism and Security Council

IC §5-22-10-5: Savings to Governmental Body

IC §5-22-10-6: Auctions

IC §5-22-10-7: Date of processing contractor license agreements

IC §5-22-10-8: Single source for supply

IC §5-22-10-9: Purchasing method impairs functioning of agency

IC §5-22-10-10: No offer received under other purchasing method

IC §5-22-10-11: Evaluation of supplies or system containing supplies

IC §5-22-10-12: Governmental discount available

IC §5-22-10-13: Single source for supply; award of contracts

IC §5-22-10-14: Efficiency and economic advantages

IC §5-22-10-15: Purchase from person who has contract with Federal Agency

IC §5-22-10-16: Acquisition of supplies through transfer from Federal Government

IC §5-22-10-17: Acquisition of supplies through acceptance of gift

IC §5-22-10-18: Special purchase of copyrighted material

IC §5-22-10-19: Purchase from Public Utility following independent appraisal

Department requesting purchase:

Police Department \_\_\_\_\_

Approved By: \_\_\_\_\_

\_\_\_\_\_  
Department Head

\_\_\_\_\_  
Tammy Havard, CFO

Date Presented to and Approved by Town Council: \_\_\_\_\_



**Axon Enterprise, Inc.**  
 17800 N 85th St.  
 Scottsdale, Arizona 85255  
 United States  
 Phone: (800) 978-2737

**Q-265835-44063.676LY**

Issued: 08/20/2020

Quote Expiration: 09/01/2020

Account Number: 109260

Payment Terms: Net 30  
 Delivery Method: Fedex - Ground

**SHIP TO**

Brad Kiefer  
 Zionsville Police Dept - IN  
 1075 PARKWAY DR  
 ZIONSVILLE, IN 46077  
 US

**BILL TO**

Zionsville Police Dept - IN  
 1075 PARKWAY DR  
 ZIONSVILLE, IN 46077  
 US

**SALES REPRESENTATIVE**

Lily Yost  
 Phone:  
 Email: lyost@axon.com  
 Fax:

**PRIMARY CONTACT**

Brad Kiefer  
 Phone: 317-873-5967  
 Email: bkiefer@zionsville-in.gov

**Year 1**

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
<b>Axon Plans &amp; Packages</b>						
20248	TASER 7 EVIDENCE.COM ACCESS LICENSE	60	1	0.00	0.00	0.00
20248	TASER 7 EVIDENCE.COM ACCESS LICENSE	60	21	0.00	0.00	0.00
<b>Hardware</b>						
20160	TASER 7 HOLSTER - SAFARILAND, RH+CART CARRIER		21	0.00	0.00	0.00
80090	TARGET FRAME, PROFESSIONAL, 27.5 IN. X 75 IN., TASER 7		1	0.00	0.00	0.00
20008	TASER 7 HANDLE, YLW, HIGH VISIBILITY (GREEN LASER), CLASS 3R		21	0.00	0.00	0.00
20040	TASER 7 HANDLE WARRANTY, 4-YEAR		21	0.00	0.00	0.00
20018	TASER 7 BATTERY PACK, TACTICAL		25	0.00	0.00	0.00
20041	TASER 7 BATTERY PACK WARRANTY, 4-YEAR		25	0.00	0.00	0.00
20042	TASER 7 DOCK & CORE WARRANTY, 4-YEAR		1	0.00	0.00	0.00
70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK		1	0.00	0.00	0.00
74200	TASER 7 6-BAY DOCK AND CORE		1	0.00	0.00	0.00
<b>Other</b>						
20240	TASER 7 BASIC BUNDLE PAYMENT	12	21	480.00	360.00	7,560.00

**Year 1 (Continued)**

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
<b>Other (Continued)</b>						
20247	TASER 7 ONLINE TRAINING CONTENT ACCESS LICENSE	60	21	0.00	0.00	0.00
80087	TASER 7 TARGET, CONDUCTIVE, PROFESSIONAL (RUGGEDIZED)		1	0.00	0.00	0.00
					Subtotal	7,560.00
					Estimated Shipping	0.00
					Estimated Tax	0.00
					Total	7,560.00

**Year 2**

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
<b>Other</b>						
20240	TASER 7 BASIC BUNDLE PAYMENT	12	21	480.00	480.00	10,080.00
					Subtotal	10,080.00
					Estimated Tax	0.00
					Total	10,080.00

**Year 3**

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
<b>Other</b>						
20240	TASER 7 BASIC BUNDLE PAYMENT	12	21	480.00	480.00	10,080.00
					Subtotal	10,080.00
					Estimated Tax	0.00
					Total	10,080.00

**Year 4**

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
<b>Other</b>						
20240	TASER 7 BASIC BUNDLE PAYMENT	12	21	480.00	480.00	10,080.00
					Subtotal	10,080.00
					Estimated Tax	0.00
					Total	10,080.00

Year 5

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Other						
20240	TASER 7 BASIC BUNDLE PAYMENT	12	21	480.00	480.00	10,080.00
					Subtotal	10,080.00
					Estimated Tax	0.00
					Total	10,080.00
<b>Grand Total</b>						<b>47,880.00</b>



## Discounts (USD)

Quote Expiration: 09/01/2020

List Amount	50,400.00
Discounts	2,520.00
<b>Total</b>	<b>47,880.00</b>

*\*Total excludes applicable taxes*

## Summary of Payments

Payment	Amount (USD)
Year 1	7,560.00
Year 2	10,080.00
Year 3	10,080.00
Year 4	10,080.00
Year 5	10,080.00
<b>Grand Total</b>	<b>47,880.00</b>

Tax is subject to change at order processing with valid exemption.

### Axon's Sales Terms and Conditions

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at [www.axon.com/legal/sales-terms-and-conditions](http://www.axon.com/legal/sales-terms-and-conditions)), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Signature:	_____	Date:	_____
Name (Print):	_____	Title:	_____
PO# (Or write N/A):	_____		

Please sign and email to Lily Yost at [lyost@axon.com](mailto:lyost@axon.com) or fax to

Thank you for being a valued Axon customer. For your convenience on your next order, please check out our online store [buy.axon.com](http://buy.axon.com)

The trademarks referenced above are the property of their respective owners.

***Axon Internal Use Only***		
		SFDC Contract #:  Order Type: RMA #: Address Used: SO #:
Review 1	Review 2	
Comments:		



Town of Zionsville | 1100 West Oak Street | Zionsville, Indiana 46077 | www.zionsville-in.gov

To: Whom It May Concern  
Re: Purchase Request- TASER X7's

August 21<sup>st</sup>, 2020

As technology continues to evolve rapidly every day, police departments need to keep evolving with it. One of the areas in law enforcement that is rapidly evolving with the times is the use of less lethal force. One of the tools we at the Zionsville Police Department utilize is the use of the TASER or "Electronic Conductive Weapon."

ECW's have been used for some time and every officer carries a TASER daily. ECW's are a great tool to help protect the officer as well as the violator. I did a recent inventory and inspection of our ECW arsenal and as a result of this inventory, I believe the need to upgrade our ECW's to a more modern weapon is essential to officer safety and department liability. Over half of the department still carries the X26 or X26P TASER. This line of TASER has been around for at least 15years and subsequently has technology that is 15 years old with it. As these ECW's continue to age the cost to repair and replace them are not fiscally beneficial to the department. Plus, the incidence of malfunction increase drastically.

With this in mind I explored possible options to replace the X26/X26P. The best option I found that will both be fiscally responsible as well as increase officer safety is the TASER X7. The X7 is the newest TASER to be introduced to the market. TASER has a TASER-60 Program where the department would make yearly payments in order to purchase and outfit our department all at once. Below are the specifics and benefits to this program and TASER. I would be requesting the purchase of 21 X7 TASER's

- Officer Safety Increased
- Violator Safety Increased
- Docking Station to easier upload and track data
- 4 Year Warranty
- Training Material Included
- Updated Technology
- Dual Shot (2 cartridges)

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Administration 317.344.1167	Finance & Records 317.873.5410	Police 317.873.5967	Parks & Recreation 317.733.2273	Street & Stormwater 317.873.4544
Town Council 317.873.5130	Town Court 317.873.8240	Fire 317.873.5358	Planning & Economic Development 317.873.8247	Wastewater 317.873.2332



# ZIONSVILLE

If approved, the purchase of the TASER's would take place upon approval. Attached is the TASER-60 Program and quote. I am excited to update our department technology and continue to be the leading department in the county.

Respectfully,

A handwritten signature in black ink, appearing to read "Brad Kiefer". The signature is fluid and cursive, with a large initial "B" and "K".

Sergeant Brad Kiefer  
Patrol Division  
Zionsville Police Department